

Bestselling author, entrepreneur and mindset expert Weldon Long built his business from the ground up, but his story doesn't reflect the typical path of the average business owner you would expect to hear.

In 2003, Weldon walked out of a homeless shelter after serving 13 years in prison. A 9th grade dropout and three-time convicted felon, he found himself broke and unable to gain employment. Despite his bleak history, in five short years he had built a company that was selected by Inc Magazine as one of the fastest growing privately held companies in America.

Weldon is the epitome of how mindset can lift one out of seemingly insurmountable circumstances and make it possible to not just thrive but prosper in the face of adversity.

Weldon has enjoyed massive success because of the philosophies that he has developed over time and today, he is one of the nation's most powerful and sought-after speakers and motivators. He enjoys sharing and teaching his Prosperity Mindset and Consistency Selling principles, the very same that catapulted him out of desperation and into phenomenal success.

## **Testimonials**

"I have never seen one person hold the undivided attention of thousands of people at one time. It was truly a once-in-a-lifetime inspirational event...Weldon's Power of consistency Sales Program gave all of our attendees specific tools to use immediately in the field. Combining his motivational speaking and powerful sales training program was the perfect mixture for our annual sales convention."

- Senior Marketing Director, World Financial Group.

"Over the years I've been to many training classes and heard plenty of speakersboth motivational and industry related. None have come close to bringing the positive energy Wally brings from the main stage." "I believe the key is in his message. The fact that it applies to life, not just HVAC, is the difference maker. Add in Wally's energy and passion and the results are awesome."

- President, Auer Steel & Heating Supply Company.

## **Weldon Long**

## **Speech Topics**

Sales

Personal Growth

Peak Performance

Overcoming Adversity

Negotiating

Motivation



