



A poor upbringing from one of the roughest areas of Chicago didn't stop **Victor Antonio** from earning a B.S. Electrical Engineering, an MBA and building a 20 year career as a top sales executive and becoming President of Global Sales and Marketing for a \$420M company.

As Vice President of International Sales in a Fortune 500 \$3B corporation at the time, he was selected from over 500 sales managers to join the President's Advisory Council for excellence in sales and management.

Victor Antonio has shared the stage with top business speakers: Rudy Giuliani, Zig Ziglar, Paul Otellini (CEO of Intel), and John May (CEO of FedEx Kinkos). He is the author of 13 books on sales and motivation and recently launched the *SALES VELOCITY ACADEMY* learning platform with 500+ videos. Most recently published: *"Sales Ex Machina: How Artificial Intelligence is Changing the World of Selling"*.

Other books include: *Why the Squirrel Kept Winning*, *Selling Ain't Hard*, *Sales Influence*, *The Greatest Gift*, *Sales Psycho*, *Corporate Inferno*, *Tao of Selling*, *Winning Back the Business*, *Logic of Success*, and *Sales Models*.

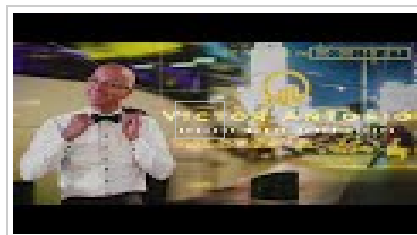
International Experience: Europe, Asia, Saudi Arabia, Australia, Latin America, Middle East, United Arab Emirates and South Africa.

To book **Victor Antonio**, call Executive Speakers Bureau 901-754-9404.

## Victor Antonio

### Speech Topics

- ☐ Sales
- ☐ Personal Growth
- ☐ Peak Performance
- ☐ Overcoming Adversity
- ☐ Motivation
- ☐ Marketing



## Testimonials

☐ "The right amount of humor with the right amount of knowledge, makes for the perfect speaker."☐

- LogoMerch.

☐ "Victor Antonio is a meeting planners dream! I've hired Victor 3 times and I'd do it again."☐

- NexStar.