

**Steven Gaffney** is the global authority on teaching organizations to tell the truth and communicate more effectively. As the leading expert in honest communication, Steven provides strategies for team building, organizational alignment and leading through change; and he helps organizations create a culture of honest communication because it is a better business strategy. Steven's inability to speak as a child forced him to learn the importance of effective communication at a very early age. By age three, he mumbled only a few words, and a doctor advised his mother that he should be placed in special classes for mentally handicapped children. Steven's mother did not accept this diagnosis, and doctors eventually discovered that his inability to speak was caused by hearing impairments (brought on by multiple ear infections). The problem was corrected and no one has been able to silence him since!

Steven is now a Certified Speaking ProfessionalTM and esteemed member of the Million Dollar Speaking Group of the National Speakers Association. He has been a regular contributor to some of the most respected national television, radio, and print media outlets; and he is the author of several publications: "Just Be Honest", "Honesty Works!", "Honesty Sells", "Guide to Increasing Communication Flow Up, Down, and Across Your Organization", "21 Rules for Delivering Difficult Messages", and "The Fish isn't Sick…The Water is Dirty". His latest book, "Be a Change Champion", is the only one of its kind, dedicated to leading and maintaining successful change.

People across the globe credit Steven's seminars, books, TV and radio appearances with making positive changes within their organizations. These effects are both immediate and lasting for bo...

## **Testimonials**

"We are very happy with the results of Steven's seminar. He presented information in a way that made it easy for us to implement the strategies, techniques and tips to improve communication in our division. Applying techniques from the "Notice v. Imagine" seminar has helped us to demonstrate our respect and appreciation for each other much more. I've noticed that when issues surface, they are being resolved more quickly with less back-and-forth. The follow-up after the seminar was tremendously valuable in reinforcing the things we learned. Steven's seminar gave us the tools and strategies to overcome communication barriers, making room for productive conversations that generate solutions."

- Congressional Budget Office.

"Steven's communication coaching skills have been invaluable to us. The ways in which what one says can differ from what another hears are a constant source of amazement, as well, of course, of misunderstanding and inefficiency. Steven's skills are as relevant to our personal lives as they are to our professional ones."

- Vice President, Corporate Affairs, Lockheed Martin.

## Steven Gaffney

## **Speech Topics**

Communications Communication Skills Business Communications



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