



Ram Charan is a highly sought after business advisor and leadership speaker famous among senior executives for his uncanny ability to solve their toughest business problems. For more than thirty-five years, Dr. Charan has worked behind the scenes with top executives at some of the world's most successful companies, including GE, Verizon, Novartis, Dupont, Thomson Corporation, Honeywell, KLM, Bank of America, and MeadWestvaco. He has shared his insights with many others through teaching and writing.

Dr. Charan's introduction to business came early while working in the family shoe shop in the small Indian town where he was raised. He earned an engineering degree in India and soon after took a job in Australia and then in Hawaii. When his talent for business was discovered, Dr. Charan was encouraged to pursue it. He earned MBA and doctorate degrees from Harvard Business School, where he graduated with high distinction and was a Baker Scholar. After receiving his doctorate degree, he served on the Harvard Business School faculty.

Dr. Charan is well known for providing advice that is down to earth and relevant and that takes into account the real-world complexities of business. Among his recommendations for achieving profitable growth, for example, are to search for "singles and doubles" as well as home runs and to develop what he calls a "growth budget" to instill discipline on growth initiatives. Identified by Fortune as the leading expert in corporate governance, **Dr. Charan** is helping boards go beyond the requirements of Sarbanes-Oxley and the New York Stock Exchange by providing practical ways to improve their group dynamics. Boards, CEOs, and senior-most human resource executive...

Testimonials

"Ram Charan's depth of experience and leadership in the area of business management is unrivaled."

- Vivendi Universal Entertainment.

"His valuable views and opinions come from years of consulting with some of America's best-known and most successful chairmen and CEOs, who also share their direct insights on the most controversial of topics."

- AMP.

Ram Charan

Speech Topics

- Teambuilding
- Sales
- Peak Performance
- Management
- Leadership
- Innovation

