



Joe Lupica is a veteran healthcare industry advisor. During his career, he has served a variety of nonprofit, corporate and public-sector clients as an investment banker, attorney and development officer, providing capital formation, governance advice, and affiliation services.

Mr. Lupica pioneered an award-winning community collaboration model to build consensus when not-for-profit or public-sector hospital leaders consider community objectives and evaluate options. In dozens of projects, his teams have produced innovative alignment structures for the transformation of hospitals and healthcare networks. He has also provided guidance to help local hospital leaders stand firm against mergers that would not advance their institutions or the communities they serve.

For seven years prior to joining Newpoint, Joe was President of Stroudwater Capital. Mr. Lupica was also as a Regional Vice President for one of the nation's largest hospital systems. During his Wall Street career, Joe Lupica was a senior officer of Kidder, Peabody & Co., where he served as a member of the firm's Operating Committee, Vice Chairman of KP Global Markets, President of Kidder Peabody China, and SVP - Corporate Business Development. Prior to joining Kidder, he was Vice President and Executive Director of Corporate Finance at Goldman, Sachs and partner in a major Connecticut law firm, where he was a leading bankruptcy attorney and business litigator.

Mr. Lupica served in the Reagan White House as Special Assistant for Intergovernmental Affairs, and served a cabinet officer as Special Assistant to the Secretary of Housing and Urban Development. During his federal service - as now - he has focused on local and regional issues faced by community officials and ...

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Speech Topics

- ▮ Mergers & Acquisitions
- ▮ Healthcare
- ▮ Business Strategy

