Jana Markowitz is the Founder and Principal Consultant of The Collective Mind, a boutique consulting firm focused on helping technology and engineering organizations, people and projects achieve success. She has broad experience in IT management consulting and coaching, specializing in organizational change, communications and management development.

Her areas of expertise include IT organization assessments, development of interpersonal skills in IT and engineering professionals and organizations, stakeholder communications, psychometrics and business relationship management. Jana has taught vendor relationship management to clients including Hilton Worldwide and Sears.

Jana's clients include major corporations, institutions and government agencies. Representative clients are Hilton Worldwide, Thomas & Betts, Maybelline, Bellsouth, Sears, the ACH Food Companies, the US Army Corps of Engineers, NASA, Intuit and Nuveen.

Jana began her career with 15 years at IBM as a systems engineer and technology consultant where she held positions of advancing responsibility starting with technical support and systems implementation for Fortune 500 companies and ultimately involving project/program management, IT strategic planning, and electronic meeting facilitation. Jana was IBM's Lead Systems Engineer for Holiday Corporation for six years.

She holds a B.S. in Computer Science and Mathematics from Vanderbilt University and a M.S. in Organizational Psychology from the University of Memphis. Jana is co-author of Shifting Sands: The People Side of Project Management (2013) and is a contributing author for the Jossey-Bass book Rewiring Organizations for the Networked Economy (2002.)

Jana holds certifications in Myers-Brigg...

Jana Markowitz

Speech Topics

Technology
Leadership
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