



**Molly Fletcher** is a trailblazer in every sense of the word- a rare talent of business wisdom, relationship brilliance and unwavering optimism. A popular keynote speaker, she shares the unconventional techniques that helped her thrive as one of the first female sports agents in the high stakes, big ego world of professional sports and now a successful entrepreneur.

Formerly, as president of client representation for sports and entertainment agency CSE, Molly spent two decades as one of the world's only female sports agents. She was hailed as the "female Jerry Maguire" by CNN as she recruited and represented hundreds of sport's biggest names, including Hall of Fame pitcher John Smoltz, PGA TOUR golfer Matt Kuchar, broadcaster Erin Andrews, and basketball championship coaches Tom Izzo and Doc Rivers.

As she successfully negotiated over \$500 million in contracts and built lasting relationships, she also observed and adopted the traits of those at the top of their game. Molly shares her proven approach to negotiating in her company's Game Changer Negotiation Training workshops, teaching people how to close more deals faster, while strengthening the relationship.

Molly has been featured in ESPN, *Fast Company*, *Forbes* and *Sports Illustrated*. A sought after motivational speaker, she delivers game-changing messages to top companies, trade associations, and teams worldwide.

Molly is the author of four books: *Fearless At Work*; *A Winner's Guide to Negotiating*; *The Business of Being the Best*; and *The 5 Best Tools to Find Your Dream Career*.

Molly currently serves as a National Trustee member for the Boys & Girls Clubs of America and on the board of directors for the Intercollegiate Tennis A...

## Molly Fletcher

### Speech Topics

- Women in Business
- University/College
- TED Talks
- Sports
- Sales
- Personal Growth



## Testimonials

“ I just want to tell you how amazing Molly was today and she left everyone in the room pumped and excited. I had the pleasure of listening to her stories and could have listened to her for hours! ”

- Dun and Bradstreet.

“ Molly Fletcher is a force. She left our Summer Camp audience laughing, inspired, and simply wanting more. Molly is a world-class speaker, businessperson, talent manager, and coach. Her message of pay it forward investment in your career and your team had our audience ready to take on the world. ”

- People Report.