



Dave Durand is a best-selling author, executive of a \$250 million company, and trainer of well over 100,000 individuals in sales, marketing, and business management. He speaks not just from theory but from experience. Dave doesn't just provide the "feel good" motivational talk – he inspires his listeners to action.

**A History of Success:**

For the past 16 years Dave Durand has researched, observed, and coached in excess of 100,000 individuals from all walks of life—sales representatives, Fortune 500 CEO's, secretaries, educators, small business owners, and even stay-at-home parents. From this pool of experience and data, Dave sought to find what is it that makes others more successful than the rest of the population. What he found will change your life. Dave discovered a pattern in a group of people he calls "Legacy Achievers" (highly motivated and successful people who seem to get more done in less time with what appears to be less effort). His research will show that any person in any field can get on the right path to success—and this means higher employee morale, greater efficiency throughout the work day, more time in your day, and much more!

Dave has helped thousands of people through his highly acclaimed and best-selling book, *Perpetual Motivation: How to Keep Your Fire Burning in Your Career and in Life*. This book has become one of Dave's most popular speeches, workshops, and seminars. Dave's experience in the board room and training room lay the foundation for excellent quality seminars and speeches in various areas (menu available on your right). He has become a favorite amongst meeting planners and speakers bureaus because of the top ratings Dave consistently receives. Prior to founding ProBalance Inc. Dave began his career as ...

**Dave Durand**

### Speech Topics

- Time Management
- Teambuilding
- Sales
- Peak Performance
- Negotiating
- Motivation

