



Co-author of *Her Place at the Table* and *Nice Girls Just Don't Get It*, **Carol Frohlinger** is an internationally known leading authority on the ways women can negotiate with authenticity to achieve their maximum personal and professional potential. Her depth of expertise and unique perspectives have empowered thousands of women to negotiate more confidently, competitively and competently in all aspects of their lives.

With humor and practical advice she demystifies the negotiation process, providing women with the tools needed to advocate themselves and get results - not only for them, but for their organizations as well. High energy, a wealth of experience, and the ability to connect with audiences of all ages and stages of their careers result in audience comments such as “engaging”, “thought-provoking”, and “dynamic”. Even the most reluctant negotiators in her audiences agree that her presentations provide critical skills that enable them to “negotiate with the best of them!”.

Carol has appeared on the Today Show and other television. Her advice has been featured by CBS MoneyWatch, NPR, Martha Stewart Living Radio, Newsday, Cosmopolitan Magazine, Women’s Health and The New York Times among others. She coined the term, “The Tiara Syndrome” cited by Sheryl Sandberg in her NY Times best-selling book, *Lean In*.

Carol holds a J.D. from Fordham University School of Law. She lives in New York City with her husband and is the proud parent of a daughter and a son. She negotiates with each of them often!

To book Carol Frohlinger call Executive Speakers Bureau at 901-754-9404.

Carol Frohlinger

Speech Topics

- Women in Business
- Negotiating

