



**Warren Greshes** is a serial entrepreneur. As an internationally acclaimed Hall of Fame speaker, top-selling author, broadcaster, podcaster, educational products producer and former minor league baseball team owner, Warren has been travelling the world for the past 25 years building his brand.

As a speaker, Warren is expert in the areas of sales, motivation, employee motivation and personal and professional development. He has addressed corporate, association and small business audiences all over the world. Some of his corporate clients include: Bridgestone/Firestone, Hewlett Packard, CNET and Coca Cola. Warren has also spoken in front of some of the largest and most prestigious organizations in the world, including The Million Dollar Round Table, The National Association of Realtors and Sales and Marketing Executives International.

As a broadcaster Warren's show, "So Who's Stopping You," ran on AM radio and over the internet on the World Talk Radio Network for two years. He now produces a weekly video podcast series, "Move Your Ass Monday!" seen by thousands on both YouTube and Warren's website.

Warren has produced audio and video programs in the areas of sales, success, customer service and time management, including the award-winning, "Supercharged Selling: The Power to be the Best." His top selling book, "The Best Damn Sales Book Ever: 16 Rock Solid Rules for Achieving Sales Success," published by John Wiley & Sons is in its 8th printing and is available throughout the world. Warren's 2nd book, "The Best Damn Management Book Ever: 9 Keys to Creating Self-Motivated High Achievers, hit the bookshelves November 1st, 2011. Warren has served on the board of directors of the National Speakers Association, and in 1998 w...

## Warren Greshes

### Speech Topics

- ☐ Sales
- ☐ Management
- ☐ Leadership
- ☐ Customer Service
- ☐ Communications
- ☐ Communication Skills

## Testimonials

☐ About two months ago, you had given me advice and coaching on how to increase the number of sales calls my team was entering into our CRM-Salesforce.com. My team was not using our CRM program on a consistent basis, and I also was not being consistent in my reporting and inspecting of this area of my business. You gave me the advice to "post" a weekly ranking of the number of sales calls each sales rep was making, and to be consistent with my postings. I followed your advice exactly like you had suggested, and it worked! My team has made a significant improvement in their CRM compliance and the number of sales calls they enter on a daily basis. I wanted to personally thank you for advice and I appreciate your help to the Sales Community."

- HD SUPPLY Facilities Maintenance.

☐ I just wanted to tell you that Warren hit a major home run this week; I've received so much positive feedback already about his presentation in person and via e-mail from attendees. A couple said that he was the best speaker they had ever seen. Soon, I'll be looking at where else we can slate Warren this year. San Diego or New York might be possibilities, so I'll get back to you soon."

- Advertising Specialty Institute.

