



**Kenneth Kaufman** is Chair of Kaufman Hall - a management consulting firm that provides advisory services and software to hospitals and health systems nationwide.

Since 1976, Mr. Kaufman has provided healthcare organizations with expert counsel and guidance in areas including strategy, finance, financial and capital planning, and mergers, acquisitions, and partnerships. Clients include organizations of all types and sizes - community hospitals and health systems, academic medical centers, and regional or national health systems.

Recognized as a leading authority and committed to industry education, Mr. Kaufman has given more than 400 presentations at meetings such as those organized by the American College of Healthcare Executives (ACHE), American Hospital Association, Healthcare Financial Management Association, The Governance Institute (TGI), and others.

Mr. Kaufman has authored or coauthored six books, most recently authoring Focus on Finance, published by TGI, and Best Practice Financial Management, 3rd Edition, published by ACHE. In addition, he's often quoted and his articles regularly appear in major healthcare publications.

Mr. Kaufman has an M.B.A. with a concentration in Hospital Administration from the University of Chicago Graduate School of Business.

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**Ken Kaufman**

### Speech Topics

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