



A Master Trainer in Crucial Conversations® and Change Anything Training™, **David Nelson** has a unique ability to help teams implement crucial skills for increased communication, production efficiency, and collaboration. He has trained clients in a wide array of industries including non-profit, manufacturing, software, hi-tech, and government.

Additionally, David is a member of a select group of trainers who are authorized to deliver speeches about *Change Anything*, the latest *New York Times* bestselling book from VitalSmarts. Through *Change Anything*, David emphasizes that the power to change is dependent on our ability to learn and apply new skills in six areas of influence. Participants leave his speeches and trainings with a renewed resolve to make a lasting difference in their families, teams, and organizations. David's energetic training approach keeps participants active and motivated to practice the skills they learn. He consistently receives feedback regarding the power of his engaging facilitation style. One client recently said, "David has great stories and energy. He is passionate about what he's teaching and it shows that he believes in these skills."

David brings an eclectic history of business experience to VitalSmarts. As an entrepreneur, he served as COO of a technology company. As COO, he developed sales processes, created sales teams, created customer service processes, and managed internal communications. Being part of a technology venture gave him a unique understanding of high-impact crucial conversations.

Prior to his time as an entrepreneur, David was an investment and development consultant with an international real estate firm where he managed client relationships, consu...

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Speech Topics

- Teambuilding
- Motivation
- Employee Engagement
- Coaching / Mentoring
- Change
- Business Speakers

