



Knowledge-based, enthusiastic entertainment... that's the Marchev style of presenting useful, "how-to" information. **Mike Marchev** is one of a handful of speakers skilled enough to deliver thought-provoking messages that are quickly internalized, easily remembered, and realistically implemented. He effectively captivates audiences with a quick sense of humor and a non-linear, fast-paced approach to delivering timely "wake-up-calls" to professionals at all levels.

Mike Marchev is one of America's most refreshing and down-to-earth motivational speakers who owes his success to his ability to "connect" with his audiences. He has earned the respect of audiences by simply "telling it like it is" and by avoiding superfluous fluff and meaningless hype. He makes it his policy to candidly speak with people... not to them... or at them.

A sought-after convention speaker, corporate facilitator and personal business coach, Mike has been asked to share his views and feelings with audiences in 21 countries on five continents. He has been called on to re-energize employees in a variety of industries, including: telecommunications, real estate, investment banking, healthcare, import/export, automotive, manufacturers, scientific research labs, and various governmental agencies.

All of Mike Marchev's programs are designed to rekindle your group's enthusiasm by highlighting untapped opportunities and by challenging individuals to focus on what is relevant, important, and meaningful.

A University of Massachusetts graduate with a Masters Degree in Marketing, Mike has taught business courses at the university level. As a former national sales manager of a large international organization and as a self-employed entrepreneur, he know...

Mike Marchev

Speech Topics

- ☐ Sales
- ☐ Motivation
- ☐ Customer Service
- ☐ Coaching / Mentoring
- ☐ Coaching



Testimonials

☐ "Mike Marchev, a master of the stage, captures his audiences from small roundtable presentation to ballrooms filled with thousands of people. Mike has that special ability to adjust his performance from serious to funny while always driving home a valuable message. The audience hangs on every word and departs feeling their time has just been well spent."

- Vice President of Education & Training Vacation.Com.

☐ "... a lot of people talked about how you came out into the audience, clearly making a connection with all of us. I heard that over and over. You brought enthusiasm and excitement to our group and this made an enormous impression."

- Pitney Bowes Spokane, WA.