



**Cary Mullen** is a two time Olympian and World Cup Downhill Ski Champion who currently holds the world downhill speed record for skiing the toughest course in the world (Kitzbuhel, Austria) at an amazing speed of 97mph. The winning secrets he learned in sport have helped him to develop and run a highly successful real estate development company with his most recent achievement as resort developer of VivoResorts. As President of this successful resort development, Cary shares his 5 Winning Secrets™ with all of his audiences, showing them how they too can exceed their sales goals and lead others to unrivaled success.

Cary is an internationally recognized sports personality who was a non-prodigy. Using the 5 Winning Secrets™ Cary became a leader on the National Ski Team for 11 years, a two-time Olympian and ultimately World Cup Champion. With these athletic accomplishments combined with his successful business background and ability to move an audience to action, he shares what it takes to win in a highly competitive market.

Cary has always been an entrepreneur at heart, starting with real estate investing during his athletic career and founding many real estate ventures since. As past Sales and General Manager for Dale Carnegie, this former partnering with the world leader in business training enabled Cary to consult with many international corporations to help them achieve better results. This global perspective is enhanced by Cary's present-day, real estate investment company as well his resort development company, VivoResorts, based in Puerto Escondido, Mexico where he is actively involved in the day to day sales activity.

His personal mission is to promote and develop champions. He realizes the importance of giving back and le...

## Cary Mullen

### Speech Topics

- ☐ Teambuilding
- ☐ Sports
- ☐ Leadership
- ☐ Change
- ☐ Celebrity

## Testimonials

☐ Cary's presentation was fantastic! The audience loved it and definitely carried the message all the way through the remainder of the conference which was exactly what we were looking for. Thank you so much for all of your help and for securing Cary! Thanks for the instructions below. I have provided to the audience members today so you should be getting some responses in shortly! Again thank you so much!

- ISD of HSBC Financial.

☐ Thank you very much for your incredible presentation at the First Allied conference in San Diego. Your story and teachings from your life were amazingly spot-on for our business. I could go on for an hour on how you weaved your ski story to our business strategy shortcomings and victories. And then to finish with your red ski boot was the best!! Again thank you for a memorable moment that will stay with me personally and professionally for a very, very long time. We recapped the FASI conference with our 15 guys last Friday. I explained to the guys who missed Cary how: 1) if you are an expert at something make sure you review and improve (perfecting the worst way to jump), 2) after you identify the improvement do not quit the new way of doing business because It's uncomfortable (80% of the guys went back to the old way of jumping) and 3) stick to the new way of doing business no matter how hard or difficult things appear

(the picture of Cary's jump when he broke the record). And most importantly, when you are scared or uncomfortable - lunge forward!! ☐

- Orange Capital Management of First Allied Securities, Inc..

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