



**Tim Sanders** spent most of his career on the cutting edge of innovation and change. He was on the ground floor of the quality movement, the launch of the mobile phone industry and, most notably, the birth of the world wide web. Today, he's gravitated to disruptive change for over 30 years.

He was an early stage member of Mark Cuban and Todd Wagner's broadcast.com, which had the largest opening day IPO in history. After Yahoo acquired the company, Tim was tapped to lead their ValueLab, which enabled sales teams to close hundreds of millions of dollars of new business through rapid collaboration. By 2001, he rose to the position of Chief Solutions Officer and later, the company's Leadership Coach. In 2005, he founded Deeper Media, which provides consulting and training services for leading companies, trade associations and government agencies.

#### **New York Times Bestselling Author**

Tim is the author of five books, including the New York Times bestseller *Love Is the Killer App: How To Win Business & Influence Friends*. It's been translated into over a dozen languages and has been featured in *Fast Company*, *USA Today*, the *New York Times*, *The Boston Globe*, *Christian Science Monitor* and on *CNN*. His other books include *Today We Are Rich*, *The Likeability Factor*, *Saving the World at Work* and *Dealstorming*.

#### **Among the Top-Rated Keynote Speakers**

He's one of the top-rated speakers on the lecture circuit, offering keynotes on leadership development, sales strategy, and human performance. His talks help organizations deal with change, become more agile and dramatically increase their effectiveness. *Time Magazine* referred to him as a "Public Consultant" because of his extensive pre-conference r...

## Testimonials

“ At the reception immediately following our event I saw firsthand the value Tim's message offers as I witnessed several team members from different departments collaborating on innovative ideas we could use to improve our business offerings to our clients...this was an afternoon that was well worthwhile and I would highly recommend it to others!” ”

- CEO, The Stellar Group .

“ Tim's speech energized and inspired our company. I was impressed with how quickly Tim understood our culture, strategy and challenges. He developed a speech that was both insightful and impactful. Many of our employees said Tim was one of the best speakers they have heard. ”

- Centric Consulting.

### Tim Sanders

#### Speech Topics

- Sales
- Personal Growth
- Peak Performance
- Motivation
- Leadership
- Innovation

